

Managing Construction Risk In An Economically Volatile World

In today's evermore complex marketplace, there is an ongoing struggle among all the vested parties -- owners, designers, general contractors and subcontractors -- over the "Control vs. Risk" paradigm. From this, we have seen the advent of new and "creative" alternative delivery methods being utilized within the construction industry.

Within both the private and public sectors there is the ongoing attempt by all parties to maximize their amount of influence and control of the outcome while minimizing their risk. What emerges is various "risk transfer" initiatives through the use of a variety of delivery methods such as Design-Bid-Build, Design-Build and Integrated-Design-Build, each with associated distinct contractual obligations. Knowing this, wouldn't it be of help to learn some techniques to control schedules, costs, and other liabilities?

Please join us for a very informative
Construction Seminar in Risk Management

Cost of Program: \$95.00

Date: October 30, 2008

Time: 8:30am to 1:30pm

(8:00am Registration & Continental Breakfast;
12:30 Lunch Served)

RSVP: Monday October 20th to Cheryl Urmy
Cohen Seglias Pallas Greenhall & Furman
215.564.1700
curmy@cohenseglias.com

Location:

Hilton Columbia
5485 Twin Knolls Rd.
Columbia MD 21045
www.columbia.hilton.com

A Continental Breakfast and Lunch will be Provided

Featured Speakers:

Ed Seglias, Esq.

Edward Seglias and Lane Kelman will discuss techniques and strategies that contractors should consider when facing situations that will lead to unanticipated cost increases on federal, state or private construction projects. Mr. Seglias, Senior Partner of **Cohen Seglias**, will address schedule impact conditions that cause labor cost increases and preserving and prosecuting claims in those sectors.



Lane Kelman, Esq.

Mr. Kelman, a Partner in the Construction Group at **Cohen Seglias**, will speak on ways to avoid or contain material escalation costs on federal, state, and private projects.



Mark Anderson

Warner's Executive Vice President and Chief Operating Officer, Mark Anderson, will present "Recognizing and Managing Performance Risk Under Alternative Delivery Systems." Mr. Anderson has over 25 years of experience in the preparation, analysis and resolution of construction claims and disputes, both internationally and in the U.S.



Dennis Ourand, CPCU, ARM

At CRS, Mr. Ourand brings more than 30 years of dedicated construction insurance experience. He is adept at evaluating the risk transfer language within construction contracts, and an expert in helping clients limit the exposures they may assume during the bid process.



Joe Pierson, MBA

As Director of Surety Operations at CRS, Mr. Pierson has gained extensive national and international experience while working with some of the world's largest and most sophisticated construction companies. He will be presenting a program entitled, "What does it mean to be best in class, and are you there?"



Techniques to Control Schedule, Cost, & Liability

REGISTRATION FORM

Name _____

Title _____

Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-Mail _____

RSVP: Please respond by October 20th, 2008 to Cheryl Urmy
215.564.1700 or curmy@cohenseglias.com

Please make your check or money order payable to
Cohen Seglias Pallas Greenhall & Furman, and send to:

Cohen Seglias ATTN: Cheryl Urmy
United Plaza
30 South 17th Street, 19th Floor
Philadelphia, PA 19103

FEES: The registration fee is \$95.00 per attendee. Cancellations must be received by October 17th, 2008 to receive a refund. This fee covers the program, seminar workbook, breakfast and lunch.

For further information: www.cohenseglias.com