

# YOU'RE INVITED

Please join leading construction industry attorneys Shawn Farrell and Jack Graham for a three-part seminar series designed to assist MBEs, WBEs and DSBEs conducting business in the current, challenging economic climate.



CITY OF PHILADELPHIA OFFICE  
OF ECONOMIC OPPORTUNITY

## SPEAKERS



SHAWN R. FARRELL



JACK GRAHAM

Shawn R. Farrell and Jack Graham are attorneys in the Construction Practice Group at Cohen Seglias Pallas Greenhall & Furman PC and have broad experience in a wide variety of complex construction litigation matters. Mr. Farrell and Mr. Graham represent only trade subcontractors, general contractors and design builders in all aspects of contracting, administration and claims resolution.

## OCTOBER 21, 2009

### Contract Negotiation and Significant Contract Provisions

- Claims Provisions
- Notice Provisions
- Pay-When-Paid Clauses
- No Damage For Delay Clauses
- Liquidated Damages Provisions
- Termination Clauses
- Indemnification Provisions
- Dispute Resolution Provisions

## NOVEMBER 12, 2009

### Claims Documentation and Submission

- Strategies for Recognizing and Substantiating Claims for Delay, Disruption, Acceleration and Inefficiency
- Introduction to Mechanics Lien Law

## DECEMBER 16, 2009

### Public Bidding

- Pre-Bid Procedures
- Acceptance/Rejection of Bid
- Challenging an Award or Rejection of Bid

## SCHEDULE

REGISTRATION  
& NETWORKING | 4:00PM – 4:30PM

SEMINAR | 4:30PM – 6:00PM

## LOCATION



30 SOUTH 17TH STREET  
19TH FLOOR  
PHILADELPHIA, PA 19103

## COST

Each seminar is free of charge and includes light refreshments and seminar materials.

# RSVP

PLEASE FILL OUT AND FAX THE BELOW FORM TO CRYSTAL GARCIA AT (267) 238-4431.  
A CONFIRMATION OF YOUR REGISTRATION WILL BE SENT VIA EMAIL.  
QUESTIONS? CONTACT CRYSTAL GARCIA AT (215) 564-1700.

SEMINAR(S) YOU PLAN TO ATTEND:

OCTOBER 21, 2009

NOVEMBER 12, 2009

DECEMBER 16, 2009

NAME:

COMPANY:

ADDRESS:

CITY, STATE, ZIP:

PHONE:

EMAIL:

PLEASE LIST NAME AND COMPANY OF ADDITIONAL ATTENDEES BELOW: