



Killer Contract Clauses for Construction & Service

The typical construction or service contract can contain thirty pages or more of fine print. Some contract terms in particular can severely impact your rights and, once enforced, can directly affect profitability. These contract clauses may impact payment rights, notice responsibilities, scope changes, and the right to recover for costs resulting from project delays.

While some of the terms may be non-negotiable, some of them will be. And for those that are non-negotiable, there are project management strategies and techniques that can help minimize their effect. It is essential that M&SCA members be able to identify these key provisions, have strategies for reducing their impact when negotiating contracts, and understand how to manage the project to maintain your rights and maximize the chances of success on a job.

Cohen Seglias attorneys Matt and Dan will present a seminar explaining these Killer Contract Clauses, how courts will interpret and enforce them, and will provide best practice tips for managing a project to minimize the impact of these contractual provisions.

WHEN:

Tuesday
June 26, 2018
Register: 11:30am
Class: 12pm-2pm

WHERE:

Association Office
Amenity Center
721 Arbor Way
Blue Bell, PA 19422

WHO:

Officers, Project
Managers, Service
Professionals

COST:

Members & Industry
Fund Contributors:
FREE
Non Members: \$50



About the Instructors



Daniel E. Fierstein is an Associate in the Construction Group of Cohen Seglias Pallas Greenhall & Furman PC and focuses his practice on construction law.

Dan counsels clients at all tiers of the construction industry, including general contractors, subcontractors, owners, developers, and design professionals. He represents these clients at all phases of construction from contract negotiation through project closeout. Dan has considerable experience prosecuting and defending a variety of construction claims, including mechanics' liens bond claims, contractual claims, and bid protests. Dan's approach is to help the client define its goals — whether that means bringing a project to completion while avoiding litigation or vigorously pursuing a claim for non-payment — and to achieve those objectives in the most cost effective and efficient manner as the circumstances allow.



Matthew Gioffre is an Associate in the Construction Group of Cohen Seglias Pallas Greenhall & Furman PC. Matt advises clients on legal matters and litigates complex construction law claims on behalf of general contractors and subcontractors, as well as owners, design-builders, and material suppliers.

Matt has broad experience litigating claims involving construction and design defects, product defects, delays, unforeseen conditions, and out-of-scope work claims on public, private, and federal projects. Representing both contractors and project owners, Matt continues to grow his practice pursuing and defending lien claims, bond claims, and Miller Act claims. He has represented clients in many forums including mediations, arbitrations, as well as in trial court for pre-trial motions and jury trials. Matt practices in several jurisdictions, including state and federal courts in Philadelphia, Delaware, Montgomery, and Bucks Counties.

Register Online at MCAEPA.ORG

COURSE FEE: Member: **FREE** | Non-Member: \$50/person

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